



Arena Players Inc. Notice of Position Opening

Position: Business Development Internship API

Duties/Responsibilities: The Business Development Internship position is a probationary/temporary position with potential to lead to a permanent position. The position shall be responsible for working with API and AFLPU Executives and Staff to procure and grow sponsorship and other business opportunities for API and AFLPU licensed athletes and members. The position reports to the CEO and Board Chairman of API.

Travel: The position will require flexibility to travel to API, AFLPU and other business meetings, games as assigned.

Location: The position is an “at large” position with 90% of the time spent working remotely and 10% spent working in office. Relocation is not initially required but subject to change with not less than a 90 day notice.

Requirements: The candidate should have considerable experience (5+ yrs) in professional sports business with preference given for AFL, NFL or CFL experience. Knowledge and education of professional athlete licensing, sponsorship and benefits is desirable. Previous service as a professional AFL, NFL or CFL player with experience serving as a Union member, elected Team Representative or Player Union Representative/Executive is highly desirable. A background in sales, marketing or similar is preferred. Ability to utilize technology including Microsoft Office programs, email, social media and other forms of relevant programs/platforms.

Compensation: Internship leading to a possible permanent position

To be considered for this position please provide your current resume including contact information and salary requirements to Executive Director ivan.soto@aflpu.org for consideration by the Executive Committee. Candidates must be willing to take and pass a background check as well as a drug screening should they be offered a position with the AFLPU.

About API: API is the for profit entity exclusively charged with procuring and developing licensing, sponsorship and other revenue generating opportunities for AFLPU members and partners.